

**Workshop on Firm Exit and Serial Entrepreneurship
Max-Planck Institute of Economics, Jena**

Program, as of January 4th

Friday, January 13th [chair: Max Keilbach]

08:45 – 09:00 **Registration**

09:00 – 09:15 **Welcome address**

09:15 – 10:45	Session 1: Keynote
	Michael GORT: <i>Unresolved Issues in the Economics of Firm Exit</i>

Coffee Break

11:00 – 13:15	Session 2: Industry Dynamics and Firm Exit
	Jose M. PLEHN-DUJOWICH: <i>Survival of the Fittest: Natural Selection Revisited</i> [Discussant: Jose MATA]
	Rui BAPTISTA and Murat KARAÖZ: <i>Determinants Of Turbulence In Entry And Exit For High-Growth And Declining Industries</i> [Discussant: Elena CEFIS]
	Andrea FOSFURI and Marco S. GIARRATANA: <i>Product Strategies and Survival in Schumpeterian Environments: Evidence from the Security Software Industry</i> [Discussant: Raquel ORTEGA-ARGILÉS]

Lunch at the Institute

14:15 – 16:30	Session 3: Firm Exit
	P. A GEROSKI, Jose MATA and Pedro PORTUGAL: <i>Founding Conditions And The Survival Of New Firms</i> [Discussant: Max KEILBACH]
	Elena CEFIS and Orietta MARSILI: <i>Innovation Premium and the Survival of Entrepreneurial Firms</i> [Discussant: Marco S. GIARRATANA]
	Raquel ORTEGA-ARGILÉS and Rosina MORENO: <i>Firm Competitive Strategies And The Likelihood Of Survival. The Spanish Case.</i> [Discussant: Jose M. PLEHN-DUJOWICH]

Coffee Break

16:45 – 18:15	Session 4: Pre Firm Exit
	Sierdjan KOSTER: <i>Taking the first hurdle. The effects of industry specific skills and support on survival during the founding process</i> [Discussant: Pekka ILMAKUNNAS]
	Erik STAM and Roy THURIK: <i>Pre-Entry and Post-Entry Market Selection</i> [Discussant: Rui BAPTISTA]

19:00 Dinner at the Restaurant “Ratszeise”, Am Markt 1, Jena City, www.ratszeise.net

Saturday, January 14th [chair: Erik Stam]

09:00 – 10:30	Session 5: Entrepreneurial Survival
	Saras SARASVATHY and Anil MENON: <i>Failing Firms And Successful Entrepreneurs: Serial Entrepreneurship As A Temporal Portfolio</i> [Discussant: Mike WRIGHT]
	Manuel G. FLORES-ROMERO and Robert BLACKBURN: <i>Is Entrepreneurship more about Sticking with a Firm or about Running several of Them?</i> [Discussant: Veronique SCHUTJENS]

Coffee Break

10:45 – 13:00	Session 6: Potential and Actual Serial Entrepreneurship
	Veronique SCHUTJENS and Erik STAM: <i>Starting anew: Entrepreneurial intentions and realizations after firm exit</i> [Discussant: Deniz UCBASARAN]
	Ari HYYTINEN and Pekka ILMAKUNNAS: <i>What Distinguishes a Serial Entrepreneur?</i> [Discussant: Michaela NIEFERT]
	Erik STAM, David AUDRETSCH and Joris MEIJAARD: <i>Reascent Men or Entrepreneurship as a One-Night Stand</i> [Discussant: Saras SARASVATHY]

Lunch at the Institute

14:00 – 15:30	Session 7: Serial Entrepreneurship and Firm Performance 1
	Deniz UCBASARAN, Paul WESTHEAD and Mike WRIGHT: <i>Business Ownership Experience, Information Search, Opportunity Identification And Pursuit</i> [Discussant: Manuel G. FLORES-ROMERO]
	Florian KIRSCHENHOFER and Christian LECHNER: <i>Long term performance of habitual entrepreneurs.</i> [Discussant: Erik STAM]

Coffee Break

15:45 – 17:15	Session 8: Serial Entrepreneurship and Firm Performance 2
	Manuel G. FLORES-ROMERO: <i>An Empirical Investigation into the Job Generation Capacity of Serial Entrepreneurs</i> [Discussant: Florian KIRSCHENHOFER]
	Georg METZGER and Michaela NIEFERT: <i>Restart-Performance and the Returns of Previous Self-Employment</i> [Discussant: Robert BLACKBURN]

17:15 – 17:45 Closing Session

Self-Organized Evening